



SAEGESSER Advisory & Execution

**Your reliable and independent resource for
Strategic Support,
Interim Management and Project Management**

Experienced and resourceful LifeScience and MedTech Business Executive with more than 30 years of global successful C-Level and BOD experience. Global track record in the industry including but not limited to Orthopedics, Spine, Regenerative and Sports Medicine, Traumatology, Computer Assisted Surgery, Operating Room Equipment, Capital Goods, Laboratory Equipment, Clean Room Production (ISO 5 and ISO 7 Standard) and Services in the MDR 2017/745 and ISO 13485 environment.

Fields of Service

Operational

General Management
Sales-, Product- & Marketingmanagement
Market Research & Analysis
Post Merger Integration
Change and Turnaround Management
Restructring of Sales Networks
Complex Contract Negotiations
Supplier Evaluations and Audits

Strategic

Business Development
Innovation Management
IP and Trademark Strategies
Analysis & Strategic Planning
Corporate Strategy & Development
Risk Assessment & Due Diligence
Competitive Intelligence
BOD Member, President and Chairman

Current & Past Projects and Consulting Activities

- Board Member Medical Device Start-up Company (2022-current)
- Part-Time COO Swiss Trading company for Medical Devices (2021-current)
- SWISS Partner of VINC Advisory | Strategic Transaction Advisory (2021-2023)
- Strategic Advisor of a Start-up in Lifestyle Medicine (2021-2022)
- President Waste Water Processing Corporation (2018- current)
- Board Member Waste Water Processing Corporation (2022 – current)
- Municipal Councillor and Deputy Mayor (2018-current)
- Development of Clean Room Strategy, Increasing Capacity, Site Selection (2018-2021)
- Turnaround- and General Manager Medical Device Company (2009-2018)
- Akquisition and Chairman of US Subsidiary (2010-2018)
- President & Delegate of the Board of IP Holding Company (2010-2018)
- Market Development Regenerative Medicine in Orthopedics (2005-2009)
- Teamleader Post Merger Integration in S&P 500 MedTech Corp. (2003-05)
- Negotiation and Implementation of Strategic Alliances in S&P 500 MedTech Corp. (2001-05)
- Divestment of Business Unit in Swiss MedTech Corp. (2001-2003)



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